American Institute of Higher Education



The Impact of Information Technology on Business and Education

Atlantic City, New Jersey September 24-26, 2008

American Institute of Higher Education LLC, http://www.amhighed.com



MESSAGE FROM THE CONFERENCE/PROGRAM CHAIR

On behalf of the organizing committee, we would like to welcome you to Atlantic City and to the Second International Conference of the American Institute of Higher Education (AmHighEd). The theme of this conference is to enhance our understanding of the impact of information technology on business and education. The conference will provide an opportunity for all participants to share their ideas and research in the fields of business, economics, accounting and education.

Our First International Conference in Orlando, FL, was a great success with more than seventy participants from all over the world. As indicated in the program, our Second International Conference will build on the success of the previous conference. Besides paper presentations, the grant writing workshop is back by popular demand. We have also added two more workshops: one on quality in education and the other on online courses and instructional design.

We at AmHighEd believe that research is a cooperative enterprise among scholars and practitioners. That is why we are committed to providing a collaborative environment that fosters free flow of ideas and constructive feedback among researchers, practitioners, and students. We would like to thank all the attendees whose contributions and participation are very important for a stimulating environment at the conference.

Again, welcome to our Second International Conference. We hope that you will find the conference productive, informative, and enjoyable. We also wish you a pleasant stay in Atlantic City.



Arben Asllani Conference Chair University of Tennessee at Chattanooga



Dothang Truong Program Chair Fayetteville State University



2008 CONFERENCE OFFICERS AND COMMITTEE

Conference Chair

Arben Asllani, University of Tennessee at Chattanooga

Program Chair

Dothang Truong, Fayetteville State University

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Proceedings Editor

Pooneh Lari, North Carolina State University



BEST PAPER AWARD WINNERS

Best Education Paper:

How to Improve Your Teaching Evaluations Using Information Available on the Internet: From Average to Off the Chart in One Semester **Blaine Walgren**, California State University at Fullerton

9:20 a.m. – 10:40 a.m. (Friday) Carousel D

Best Business Paper:

Empirical Investigation of the 'Halo' Effect of Financial Performance on the Relationships between Corporate Reputation and CEO Compensation Jooh Lee, Rowan University Ernest Hall, Jr., University of Southern Indiana

11:00 a.m. – 12:20 p.m. (Thursday) Carousel A



GENERAL MEETING INFORMATION

<u>Registration</u> (Carousel Foyer)

Wednesday, September 24	3:00 p.m. – 8:00 p.m.
Thursday, September 25	8:00 a.m. – 5:00 p.m.
Friday, September 26	8:00 a.m. – 12:00 p.m.

Workshops (Carousel D)

<i>Workshop 1: Grant Writing 101</i> Presenter: Aaron Clark, North Carolina State University	9:20 a.m. – 10:40 a.m. (Thursday)
Workshop 2: Introduction to Online Course Development Presenter: Pooneh Lari, North Carolina State University	3:30 p.m. – 4:50 p.m. (Thursday)
<i>Workshop 3: Quality Practice in Education</i> Presenter: Alireza Lari, Fayetteville State University	11:00 a.m. – 12:20 p.m. (Friday)

Reception and Best Paper Awards (Salon 5)

Thursday, September 25	5:00 p.m. – 6:00 p.m.
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Parallel Sessions (Sandcastle, Carousel A, Carousel D)

Thursday, September 25	8:00 a.m 5:00 p.m.
Friday, September 26	8:00 a.m 3:00 p.m.

Coffee Breaks (Carousel Foyer)



WEDNESDAY, SEPTEMBER 24, 2008

Registration: 3:00 p.m. - 8:00 p.m. Carousel Foyer

THURSDAY, SEPTEMBER 25, 2008

Registration: 8:00 a.m. - 5:00 p.m. at Carousel Foyer

8:00 a.m. – 9:20 a.m. (Thursday) Session A Sandcastle

SESSION A Information Technology & Education Session Chair: Ranjana Agarwal, Institute of Management Technology- Ghaziabad, India

The Role of Perceived Usefulness and Perceived Ease of Use in Students' Mathematics Success Sulakshana Sen, Bethune Cookman University

World 2.0 James Sena, California Polytechnic State University

Effect of Education Qualification in Information Technology Industry: A Case Study of India Ranjana Agarwal, IMT Ghaziabad, India Binod Khadria, Jawaharlal Nehru University, India

Session B

The Technological Transformation of an Organization: An STSM Perspective **Eric Kisling**, East Carolina University

8:00 a.m. – 9:20 a.m. (Thursday)

Carousel A

SESSION BPedagogy Perceptions in EducationSession Chair: Fazlul Miah, Fayetteville State University

Teacher Candidates' Perception and Performance Abilities in Basic Computer Skills Using Selected National Education Standards Malinda Butler, Alcorn State University Peter Malik, Alcorn State University

Education in Rural Mississippi School Districts **Eugene Owens**, William Carey University

An Exploratory Study of Rigor and Teaching Strategies in High Schools: Comparing Teacher Beliefs and Practices in Curriculum, Instruction, and Assessment Kelly Gwaltney, Gardner-Webb University Victoria Ratchford, Gardner-Webb University



8:00 a.m. – 9:20 a.m. (Thursday)

Session C

Carousel D

SESSION CStatistics & Decision SciencesSession Chair: Dothang Truong, Fayetteville State University

A Method for Mammographic Data Analysis Based on Bayesian Networks Nima Dolatnia, Amir Kabir University Majid Aminnayeri, Amir Kabir University Gholamali Montazer, Tarbiat Modarres University Nasrin Ahmadinejad, Tehran University of Medical Sciences

The Integration of Ethics into the Study of Supply Chain Management **Karen Pentz**, University of North Carolina at Greensboro

Information Technology for Underrepresented Student Populations: What Can 21st Century HBCUs Learn from 20th Century Examples? Mohammad Shariat, Florida A&M University Roscoe Hightower, Jr., Florida A&M University Jacqueline Hightower, Florida A&M University

Session A

9:20 a.m. – 10:40 a.m. (Thursday)

Sandcastle

SESSION AAssessment in Higher Education ISession Chair: Catheryn Weitman, Barry University

Challenges and Opportunities of Peer Review in Higher Education **James Badger**, North Georgia College & State University

The Efficiency of Private Universities As Measured By Graduation Rates **Edward Kokkelenberg**, State University of New York at Binghamton **Esha Sinha**, State University of New York at Binghamton **John Porter**, State University of New York - Central **Gary Blose**, State University of New York - Central

A Comparison of Online and In-Class Teaching Evaluations Using Multiple Regression Analysis Clifford Nowell, Weber State University Lewis Gale, Weber State University Bruce Handley, Weber State University

Values-based Teaching Expectations and Evaluations Carol Walker, Saint Leo University



9:20 a.m. – 10:40 a.m. (Thursday)

Session B

SESSION BFinance and EntrepreneurshipSession Chair: Rob Poole, Richard Stockton College of New Jersey

Minority Women Entrepreneurs and the Impediments They Face in the Engineering, Mining and Construction Fields Andrea Smith-Hunter, Siena College Joanne Kapp, Siena College

Accounting as a Discipline: AACSB Accounting Accreditation and Elitism **Rob Poole**, Richard Stockton College of New Jersey **Gurprit Chawal**, Richard Stockton College of New Jersey **Claudia Tyska**, Richard Stockton College of New Jersey

Successful Reading Strategies for Content Areas Vera Swade, Saint Leo University

9:20 a.m. – 10:40 a.m. (Thursday) Session C Carousel D

WORKSHOP 1GRANT WRITING 101Presenter: Aaron Clark, North Carolina State University

This workshop will introduce the basics needed for successful grant writing and obtaining funding. Formatting, techniques, and "tricks of the trade" will be presented, as well as opportunities for funding and current national trends.

10:40 a.m. – 11:00 a.m. Coffee Break Carousel Foyer

11:00 a.m. – 12:20 p.m. (Thursday) Session A

SESSION AResearch and Development in Education ISession Chair: Daniel Miller, North Carolina A&T State University

Dialogical Narrative: A Model for Learning, Leading, And Change In Higher Education **Daniel Miller**, North Carolina A&T State University

Using an Integrated Financial Aid Model to Accomplish Strategic Objectives **Rob Poole**, Richard Stockton College of New Jersey **Vince Maniaci**, American International College Sandcastle

Carousel A



Teacher Education: Why Cultural Competence Should Be Taught Thyria Ansley, Florida A& M University Elizabeth Davenport, Florida A& M University Mary Newell, Florida A& M University

11:00 a.m. – 12:20 p.m. (Thursday) Session B

Carousel A

Carousel D

SESSION B Management and Finance Session Chair: Khalid Dubas, Fayetteville State University

Salary Differences Among Professional Baseball Players: Agency, Tournament And Equity Theories **Yuh-Jia Chen**, Palm Beach Atlantic University

A Work of A.R.T.Accountability, Responsibility, and Teamwork A Cross-Cultural Model for Individualizing Instruction Maryanne Maisano, Western Carolina University Evelyn Rothstein, National Urban Alliance

Empirical Investigation of the 'Halo' Effect of Financial Performance on the Relationships between Corporate Reputation and CEO Compensation Jooh Lee, Rowan University Ernest Hall, Jr., University of Southern Indiana

11:00 a.m. – 12:20 p.m. (Thursday)

SESSION CResearch and Development in Education IISession Chair: Terrence James, New Jersey City University

A Content Analysis of Cultural Language in Three Curriculum Models: Exclusion, Inclusion and Empowerment of the Learner **Terrence James**, New Jersey City University

Session C

K-12 Outreach: Attitudes Towards Gaming Education **Aaron Clark**, North Carolina State University

Chaos in the Classroom **Jane Davis**, North Carolina A&T State University



Session A

Sandcastle

1:40 p.m. – 3:00 p.m. (Thursday)

SESSION A Finance and Accounting Session Chair: Robert Kachur, Richard Stockton College of New Jersey

Hollybush Academy: A Case Study in Selected Not-For-Profit Accounting Issues Frank Grippo, William Paterson University Sia Nassiripour, William Paterson University

U.S. Regulators' Responses to the Financial Reporting Needs of Global Investors Joan Cezair, Fayetteville State University Jacob Balogun, Fayetteville State University

Enterprise Resource Planning (ERP) Systems & Accounting Information Systems (AIS): Do These Business Systems Have The Power to Challenge Accounting Curriculums to More Pedagodical Relavancy? Robert Kachur, Richard Stockton College of New Jersey

Inappropriate Revenue Recognition and the Misstatement of Reported Earnings. Frank Ryerson III, Macon State College

1:40 p.m. – 3:00 p.m. (Thursday)	Session B	Carousel A

SESSION BQuality and EducationSession Chair: Alireza Lari, Fayetteville State University

A comparison of two standards of quality for education: AACSB-International and ISO9001 Alireza Lari, Fayetteville State University Nasim Lari, North Carolina State University

Teaching The Second Course in Business Statistics: Student Knowledge, Use Of Statistical Software, and Student Satisfaction David Letcher, The College of New Jersey

Love of Money, Machiavellianism and Unethical Behavior: Differences between Intrinsic and Extrinsic Religiosity Students Yuh-Jia Chen, Palm Beach Atlantic University Thomas Tang, Middle Tennessee State University

Morphology of Childcare: An Ecological Perspective Ahmed Zaman, Borough of Manhattan Community College, CUNY



1:40 p.m. – 3:00 p.m. (Thursday) Session C **Carousel D** SESSION C **Research and Development in Education III** Session Chair: Elisabeth Davenport, Florida A&M University Engaging Students with Web 2.0 Technologies Steve Chi-Yin Yuen, The University of Southern Mississippi Patrivan K. Yuen, William Carey University The EU-US Trade Relations: Issues, Conflicts and Solution Kihee Kim, William Paterson University Instructing and Mentoring the African American: Notes from the Field Elisabeth Davenport, Florida A&M University Thyria Ansley, Florida A&M University Charles Ervin, Florida A&M University Rufus Ellis, Florida A&M University Patricia GreenPowell, Florida A&M University Marian Smith, Florida A&M University

3:00 p.m. – 3:30 p.m. Coffee Break Carousel Foyer

Session A

3:30 p.m. – 4:50 p.m. (Thursday)

SESSION A Perceptions in Education I

Session Chair: Fazlul Miah, Fayetteville State University

Are Student Evaluations Meaningful? A Study of The Opinions of Accounting Students Compared To Business Professors William Francisco, Austin Peay State University Lesley Davidson, Austin Peay State University

Aligning the Early Years of Learning With the Early Years of Schooling **Rebecca Shore**, University of North Carolina at Charlotte

The Nature of Argument among Freshmen College Students, Science Teachers, and Practicing Scientists Issam Abi-El-Mona, Rowan University Fouad Abd-El-Khalick, University of Illinois at Urbana-Champaign

Green Marketing: Risks and Opportunities **Kihee Kim**, William Paterson University

Sandcastle



3:30 p.m. – 4:50 p.m. (Thursday)

Session B

Carousel A

SESSION BPerceptions in Education IISession Chair: Nasim Lari, North Carolina State University

NCLB Part II: When Administration Intervenes: Issues Related to Management of the Funded MVSU NCLB Summer Reading Institute Emerge Ying Wang, Mississippi Valley State University Jannette Adams, Mississippi Valley State University Bruce Rose, Mississippi Valley State University

Examining Differentiated Instruction for Novices: Teachers Respond **Brenda Logan,** Armstrong Atlantic State University

An Academic And Community Approach Toward Cultural Diversity For The Preparation Of Teacher Candidates At A Private Women's College **Cynthia Bryant**, Columbia College

Effects of Blogfolios on Students' Perceptions on Interaction and Learning **Steve Chi-Yin Yuen**, University of Southern Mississippi **Harrison Yang**, State University of New York at Oswego

3:30 p.m. – 4:50 p.m. (Thursday) Session C

Carousel D

WORKSHOP 2INTRODUCTION TO ONLINE COURSE DEVELOPMENTPresenter: Pooneh Lari, North Carolina State University

The workshop will introduce the basics of instruction and course design for converting traditional courses to online environments. Software, formatting, and course outline and development will all be presented and demonstrated during the workshop

5:00 p.m. – 6:00 p.m. Reception Salon 5



FRIDAY SEPTEMBER 26, 2008

Registration: 8:00 a.m. - 12:00 p.m. at Carousel Foyer

8:00 a.m. – 9:20 a.m. (Friday)

Session A

Sandcastle

SESSION AAssessment in Higher Education IISession Chair: Joel Rudin, Rowan University

Influences on Female Interest in Pursuit of STEM Fields in Higher Education Stephanie Sullivan, East Carolina University Cathy Hall, East Carolina University Paul Kauffmann, East Carolina University David Batts, East Carolina University Jeremy Long, East Carolina University

Assessing Human Resource Management-Specific Knowledge via an E-Mail In-Basket Exercise Joel Rudin, Rowan University Kimble Byrd, Rowan University Robert Fleming, Rowan University Kathleen Pereles, Rowan University

Transition From High School to College for Students with Disabilities: What We Know So Far Stanley Vitello, Rutgers: The State University of New Jersey Susan Shapiro, University of Pennsylvania Gregory Moorehead, Rutgers: The State University of New Jersey

8:00 a.m. – 9:20 a.m. (Friday)

Session B

Carousel A

SESSION BEffectiveness of EducationSession Chair: Steven Breslawski, State University of New York at Brockport

Downstream Retention of Content and Cognitive Constructs as Measured by the Test of Understanding of College Economics – Macroeconomics Steven Breslawski, State University of New York at Brockport

The Global Village Forty Years Later: How has Technology Changed the Way We Think, Learn, and Teach? Rubina Vohra, New Jersey City University

The Impact of a Freshman Seminar on Retention and the Academic Performance of Business Majors at a Historically Black University **Dian Carr,** North Carolina A & T State University



8:00 a.m. – 9:20 a.m. (Friday)

Session C

Carousel D

SESSION C Economics and Technology Session Chair: Catheryn Weitman, Barry University

Assessment Mapping: A Technological Tool to Support Data-Driven Decision-Making Catheryn Weitman, Barry University Victoria Giordano, Barry University

Program Assessment: What Can Be Learned from Senior and Alumni Satisfaction Surveys? **Tanya Clark**, Rowan University **Catherine Parrish**, Rowan University **Roberta Harvey**, Rowan University **George Romeo**, Rowan University

Towards An Understanding Of Haitian Immigrants In The New York, New Jersey And Connecticut Tri-state Region Jean-Yves Plaisir, Borough of Manhattan Community College, CUNY

9:20 a.m. – 10:40 a.m. (Friday)

Session A

Sandcastle

SESSION A Dissertation Research and the Curricular Experiences of Doctoral Students Session Chair: Daniel Miller, North Carolina A&T State University.

Faculty Governance in HBCUs: A historical perspective of decision-making and implications for shared governance **Patty Young**, North Carolina A&T State University

Attitudes, Perceptions and Expectations: A Qualitative Study Among African-American College Men in the College Student Judicial Process Landon Hadley, North Carolina A&T State University

A Proactive Approach in Retaining International Students: Promoting Institutional Support Services for Successful Adjustment Craig Curty, North Carolina A&T State University

1890 Institutions: Responding to the Needs of Urban Communities Cheryl Lloyd, North Carolina A&T State University

The "M" Factor: Exploring the Impact of Formal and Informal Mentoring on the Life and Career of African American Male Community College Presidents of Southeastern States Manuel Dudley, North Carolina A&T State University



9:20 a.m. – 10:40 a.m. (Friday)

Session B

Carousel A

SESSION B Teaching and Learning I Session Chair: Jean Plaisir, Borough of Manhattan Community College, CUNY

African American Male Teachers Examine The Education Experiences Of Immigrant Children In German Schools

Jean Plaisir, Borough of Manhattan Community College, CUNY Anthony Heyward, Borough of Manhattan Community College, CUNY Leroy Dyer, Borough of Manhattan Community College, CUNY

Using Service Learning and Information Technology in the area of Financial Literacy for High School and College Students Sidney Askew, Borough of Manhattan Community College, CUNY Jeff Hong, Borough of Manhattan Community College, CUNY Linda Roma, Borough of Manhattan Community College, CUNY

Tertiary Education in Ghana: Expansion and the Role of Information Communication Technology Warren Hope, Florida A&M University Rosemary Bosu, University of Cape Coast Cynthia Kpeglo, University of Cape Coast

9:20 a.m. – 10:40 a.m. (Friday)

Session C

Carousel D

SESSION CInformation Technology and EducationSession Chair: Arben Asllani, University of Tennessee at Chattanooga

An Excel Based Solution Model for the Machinist's Sequencing Problem Arben Asllani, University of Tennessee at Chattanooga Charles White, University of Tennessee at Chattanooga Cindy White, University of Tennessee at Chattanooga

How to Improve Your Teaching Evaluations Using Information Available on the Internet: From Average to Off the Chart in One Semester Blaine Walgren, California State University at Fullerton

Examining Differences in Computer Self-efficacy **Srilata Bhattacharyya**, Adelphi University **Connie Tollett**, University of Arkansas at Little Rock

10:40 a.m. – 11:00 a.m. Coffee Break Carousel Foyer



11:00 a.m. – 12:20 p.m. (Friday)

Session A

Sandcastle

SESSION ATeaching and Learning IISession Chair: Aaron Clark, North Carolina State University

Socializing International Students into American Higher Education Culture: Strategies and Challenges

Fernando Naiditch, Montclair State University

Vocational beliefs as the constructs of students' perception of the accounting profession: A comparative study Eleni Germanou, Sheffield Hallam University Trevor Hassall, Sheffield Hallam University Yanni Tournas, Borough of Manhattan Community College, CUNY

Weaving a Web: Using Interdisciplinary, Multi-sensory, Technology Infused Lesson Design to Assist, Develop, and Enhance Professional Teaching Kathryn Richardson Jones, The Citadel

Teaching Teamwork and Technology Skills to Navigate a Flat World **Mahatapa Palit**, Borough of Manhattan Community College, CUNY **Christopher Stein**, Borough of Manhattan Community College, CUNY

11:00 a.m. – 12:20 p.m. (Friday) Session B

Carousel A

SESSION BBusiness and GlobalizationSession Chair: Dothang Truong, Fayetteville State University

Farm Business Diversification: A Logit Analysis Edouard Mafoua-Koukebene, State University of New York at Canton

Manufacturing Planning and Control Leonard Nass, New Jersey City University

People's republic of China (PRC) and Counterfeiting: Should Global Brand Owners Care? **Prema Nakra**, Marist College



11:00 a.m. – 12:20 p.m. (Friday)

Session C

Carousel D

WORKSHOP 3 QUALITY PRACTICE IN EDUCATION

Presenter: Alireza Lari, Fayetteville State University

This workshop will focus on the following issues

- * What are issues related to quality in education?
- * *How can quality be implemented and monitored in an educational environment and what are the important factors?*
- * What are the accreditations and awards in education? Local and standards
- * What are the standards in education?
- * How can we work toward standards and awards?
- * What are the individual and group roles?

1:40 p.m. – 3:00 p.m. (Friday)

Session A

Sandcastle

SESSION A Research and Development in Education IV

Session Chair: Stephen Betts, William Paterson University

Using Bloom's Taxonomy to Inform Course Design: Teaching and Assessing Basic Concepts to Advanced Applications in an On-Line Environment Stephen Betts, William Paterson University

The Attitudes of Black Males Towards Becoming Educators and Child Care Caregivers in Early Childhood Settings Jean Plaisir, Borough of Manhattan Community College, CUNY

Using Multimedia to Convey Procedural Knowledge: Student and Faculty Perceptions Darren Nicholson, Rowan University Jennifer Nicholson, Rowan University

Cell phone use and ego strength among college students: A preliminary study **Shari Willis**, Rowan University

1:40 p.m. – 3:00 p.m. (Friday)

Carousel A

SESSION BTeaching and Learning IIISession Chair: Pooneh Lari, North Carolina State University

A Service-Learning Model: Application of a Strategic Marketing Course to the Exploration of Community Initiatives Jennifer Barr, Richard Stockton College

Session B



A Strategy to Address Content Literacy: A Conceptual Paper Carmen Martinez-Lopez, Borough of Manhattan Community College, CUNY

Reading to Learn on the Internet: Challenges, Solutions, and Implications Xiufang Chen, Rowan University

To Stop Skimming the Surface: Using the Internet in Elementary Social Studies Instruction **Alison Dobrick,** William Paterson University

1:40 p.m. – 3:00 p.m. (Friday)

Session C

Carousel D

SESSION CTeaching and Learning IVSession Chair: Elizabeth Frederick, Metropolitan State College of Denver

Institutional and Administrative Impediments to Developing an Online MBA Program - A case study

Ross Malaga, Montclair State University Richard Peterson, Montclair State University Faina Shifrina, Montclair State University

Educators who Care: The Role of Political Clarity in Educator – Student Relationships and Practices Kristine Lewis, Drexel University Jodi Bornstein, Arcadia University Patrick Spearman, Rowan University

Spirituality, Leadership, and Cultural Differences at Work Elizabeth Frederick, Metropolitan State College of Denver

Utilization of an Engineering Camp to Attract and Stimulate Interest in Rural High School Students in STEM Careers
David Batts, East Carolina University
Jeremy Dickerson, East Carolina University
Michael Bosse, East Carolina University
Mark Lesperance, East Carolina University
Cathy Hall, East Carolina University
Paul Kauffmann, East Carolina University



INTERNET DIVISION

Accounting System Change During Increasing Competition: An Application of Discriminant Analysis Joe Dowd, Eastern Washington University Elizabeth Murff, Eastern Washington University

What Level of Budgetary Goal Difficulty Elicits Maximum Effort? Joe Dowd, Eastern Washington University William McGonigle, Eastern Washington University

Time Bandits: A Rejoinder **Dennis Duchon**, University of Tennessee **Donde Plowman**, University of Tennessee

The Correlation of Divergence and College Success **Tracy Meetze**, Francis Marion University **Shirley Bausmith**, Francis Marion University **Stephen Taylor**, Francis Marion University

Instructors' General Perceptions on Students' Self-Awareness Frances Feng-Mei Choi, HungKuang University

Accounting Faculty Utilization of Web-Based Resources to Enhance In-Class Instruction Thomas Black, San Jose State University Howard Turetsky, San Jose State University

Organizational Predictors of Empowerment David Elloy, Gonzaga University

Technology Funding in Education: Do We Really Mean Business? Dianne Wright, Florida Atlantic University Deloris Benjamin, Florida Atlantic University Glenn Walters, Florida State University

Technology Policy and Data-Driven Decision Making in Higher Education Dianne Wright, Florida Atlantic University Glenn Waters, Florida State University Deloris Benjamin, Florida Atlantic University

Complementing Native American Science Intelligence with Scientific Literacy Through a University, Community College, Busines and Tribal Partnership Sheila Anne Webb, Jacksonville State University



Wireless Security Awareness in Education Ludwig Slusky, California State University at Los Angeles Parviz Partow-Navid, California State University at Los Angeles

New Product Development Guidelines for an Entrepreneur **Khalid Dubas**, Fayetteville State University **Inder Nijhawan**, Fayetteville State University

Preference Aggregation for Concept Evaluation in New Product Development Khalid Dubas, Fayetteville State University Petur Jonsson, Fayetteville State University

How Can Web 2.0 Help Entrepreneurs in Starting a New Business? **Dothang Truong**, Fayetteville State University



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